

Scaling Without Hiring: Solvera Global Logistics Manages 67% Invoice Growth With Epay Manager

At a Glance

Company: Solvera Global Logistics

Industry: Freight Broker

Location: Charlotte, NC

Website: <https://solveralogistics.com/>

Previous Process: Manual

Implementation Timeline: 4 Weeks

Epay Modules: Accounts Payable, Accounts Receivable, AI Audit, & QuickPay

Founded in 2010, Solvera Global Logistics (Solvera) has become a trusted partner to some of the most recognized names in the hospitality industry and commercial manufacturing. Known for precision, reliability and unwavering attention to detail, Solvera delivers freight the right way, every time.

In 2024, Solvera embraced automation by partnering with Epay Manager to automate post-delivery back-office tasks. During the initial six months, Solvera's monthly loads rose by 67%, facilitated by their back-office team's improved efficiency in invoice processing, which accommodated the increased volume without requiring additional staff.

The Challenge

Across the freight industry, too many broker back-office operations are weighed down by repetitive manual tasks - invoice creation, reconciliation, approvals - that consume time and dilute focus.

These workflows slow teams down with too many manual steps and a lack of visibility, which makes back-offices increasingly out of step with the pace and precision of market demands.

Solvera Global Logistics' (Solvera) team was navigating this reality daily. Their processes, while functional, made it difficult to maintain momentum. Each invoice required multiple touchpoints and involved using fragmented tools, which compounded to being an inefficient time sink.

Back-office weighed down by **repetitive manual tasks**

Automation was the clear next step. But for Solvera it wasn't about chasing technology, it was about finding a partner that could simplify without sacrificing control and elevate performance without adding complexity.

Key metrics that Solvera set out to improve through automation:

#1

**Monthly
Invoices
Processed
(Percent)**

#2

**Days
to
Invoice
(DTI)**

#3

**Days
Sales
Outstanding
(DSO)**

#4

**Invoice
Dispute
Resolution
(Days)**

The Solution

Solvera began a focused search for back-office automation providers. Their objective was clear: identify a partner capable of delivering intelligent automation without introducing operational complexity.

A lean team at Solvera set out to evaluate the competitive landscape. They were already familiar with the Epay team through ongoing conversations and industry events, and when they sat down for a demo, they were immediately impressed by the speed of integration and the clarity of results.

Ultimately, Epay distinguished itself for three key reasons:

#1 A powerful, all-in-one platform

Epay offered a centralized solution that eliminated tool-switching and streamlined workflows. Solvera activated the full suite of back-office modules—Accounts Payable, Accounts Receivable, AI Audit, and Quick Pay—creating a comprehensive automation framework that replaced manual bottlenecks with intelligent, scalable processes.

#2 Seamless integration with existing systems

Tight integration with their TMS enabled real-time data flow and immediate familiarity for internal teams. This connection was critical to Epay's proactive invoicing workflow, which operates in lockstep with broker systems to anticipate billing needs and automate execution—far beyond simple digitization. Teams from Epay, their TMS, and Solvera organized a series of targeted onboarding sessions to facilitate transparent communication, efficient data integration, and a comprehensive understanding of workflow modifications.

#3 Zero-friction activation and change management

Transitioning from manual to automated workflows required thoughtful execution. With over 20 years of onboarding experience, Epay guided Solvera through a smooth four-week rollout. The platform's intuitive design and proactive support enabled seamless adoption across teams and carriers - many of whom were already active on the Epay network. On average 95% of a broker's carrier network and 100% of factors already possess an Epay account, which aids in this seamless onboarding.

“The team over at Epay is top-notch. They are always quick to respond and eager to help us with a solution. My team has greatly benefited from the efficiencies we have gained from implementing Epay. The biggest productivity gains have been the decrease in email traffic and the elimination of processing carrier payments via check or ACH. **We would choose Epay over and over again.”**



- Shannon Mari
Controller

The Results

In just the first six months on Epay Manager, Solvera saw a 67% increase in the volume of invoices processed. What had once been a bottleneck became a growth engine, powered by automation that elevated performance without adding complexity.

+67% invoice growth seamlessly managed with Epay

By replacing manual workflows with intelligent automation, Solvera gained more than just speed - manual oversight became strategic control. Ultimately, Solvera reduced back-office burden, accelerated carrier payments, and minimized errors. With full feature adoption, they scaled operations without scaling headcount - lowering cost per load and mitigating risk.

Even amid a challenging freight market, Solvera maintained operational momentum. Epay's proactive invoicing and automation-first approach helped the team stay agile, accurate, and financially resilient.

One year in, the transformation is holding strong. Epay's seamless integration with Solvera's back-office workflow continues to drive performance, offering more control and visibility than ever before.

Key financial metrics reflect the shift:

**Monthly
Invoices
Processed
(Percent)**

+67%

**Days
to
Invoice
(DTI)**

-4

**Days
Sales
Outstanding
(DSO)**

-60

**Invoice
Dispute
Resolution
(Days)**

-19

Solvera enjoys healthy cash flow, booming invoice throughput, and frictionless shipper and carrier interactions. The brokerage operates with greater precision, stronger relationships, and the momentum to scale. Proof that automation, when done right, is a catalyst for growth.

Solvera continues to scale with confidence, backed by Epay's automation-first approach and commitment to broker success.

“We’re thrilled with the results so far. **We’ve significantly increased our invoice volume without adding headcount**, and with the added capacity Epay has unlocked for our back-office team, we’re positioned for another 70% growth this year, all without expanding our team.”



- Landon Loeper
Director of Freight Operations

Get Started with Epay Manager

1. Fill out demo request form
2. Epay Manager team will set up 1:1 demo
3. Get an inside look at the platform & discuss your business objectives

[SCHEDULE A DEMO](#)